

Leukemia & Lymphoma Society

Mission: Cure leukemia, lymphoma, Hodgkin's disease and myeloma, and improve the quality of life of patients and their families.

REASONS TO GIVE

- Highly effective at moving blood cancer treatments through the pipeline and making them accessible to patients.
- Provides direct services (financial and other) to patients.

THINGS TO CONSIDER

- Specific focus on blood cancers.

OVERALL SCORE

8.01

Overview: Leukemia & Lymphoma Society earned a score of 8.01 out of 10.00. LLS outperformed peer organizations.

MISSION SCORE

7.58 - Superior

LLS has a clear theory of change and unclear goals. Programs are well aligned with LLS's stated mission and results are well measured. Our analysts have determined that programs can be considered effective.

FUNDRAISING SCORE

8.67 - Superior

LLS is a top in class fundraiser. LLS has increased revenues by 10.47% in the last three years. They have well diversified revenue streams and fundraising revenues consistently cover operating expenses.

FINANCIAL SCORE

8.33 - Superior

Analysts have determined that LLS is in good financial standing with minimal financial risks. These risks include:

- Funded promises

GOVERNANCE SCORE

8.17 - Superior

LLS adheres to all governance best practice standards. They indirectly involve their client-base in organizational strategic planning and leadership representation. Management is under compensated relative to for-profit comparables

WEBSITE

https://www.LLS.org

ISSUE AREA

Chronic Disease

INSIGHTS

Innovative Programs Leverages Client Insights

Bold Strategy Creative Fundraising Strategy

REVENUE (most recent year)

\$470,565,000

POPULATION

Cancer

SDGs

Good Health & Well-Being

ORGANIZATIONAL STRATEGY

Theory of Change: LLS performs research, provides public and professional educational services and direct patient services to reduce the impact of blood cancers and improve treatments.

MISSION & PROGRAMMING

This can be a description about this section if wanted

MISSION SCORE

7.58

SUPERIOR

PRIMARY OUTCOMES

- Improve treatment options and outcomes for blood cancer patients
- Improve patient quality of life

PROGRAM EXPENSES

\$312,187,000

TOP PERFORMING PROGRAM

Research

ALIGNMENT

Leukemia & Lymphoma Society's programs are well aligned with mission indicators.

TRANSPARENCY

Outputs are consistently reported annually and outcomes could be more rigorous.

EFFICACY

Programs, on average, show significant improvement in comparison to relevant benchmarks.

ORGANIZATIONAL PROGRAMS

Program	Alignment	Transparency	Efficacy	% of Total Program Cost
Patient and Community Service	★★★★★	★★★★★	★★★★★	64%
Research	★★★★★	★★★★★	★★★★★	16%
Public Health Education	★★★★★	★★★★★	★★★★★	15%
Professional Education	★★★★★	★★★★★	★★★★★	5%

FUNDRAISING EVALUATION

Fundraising ratings are focused on evaluating the effectiveness of fundraising dollars and assessing the potential risk of revenue lines.

FUNDRAISING SCORE

8.67

SUPERIOR

TOTAL REVENUE

\$470,565,000

LLS's total revenue has increased by 10.47% over the last three years.

TOTAL CONTRIBUTIONS

\$248,523,000

Contribution revenue to LLS has remained flat over the last three years.

FUNDRAISING MARGIN

89%

LLS has not changed the amount spent on fundraising over the last three years.

FINANCIAL PERFORMANCE

Financial ratings are focused on the optimization of financial resources to achieve impact goals by weighing financial risks with opportunities to invest in the organization.

FINANCIAL SCORE

8.33

SUPERIOR

RISKS

- Funded promises

TOTAL ASSETS

\$591,179,000

LLS has grown their total assets by 27.93% over the last three years.

TOTAL INVESTMENTS

\$520,898,000

LLS's investments have grown at a rate of 35.49% over the last three years while operating expenses have grown at a rate of 7.9%.

RESTRICTED ASSETS

0.47

Little to No Restricted Capital

Financial Metric Comparison

ORGANIZATION NAME	TOTAL ASSETS	DEBT RATIO	RESTRICTED ASSET RATIO
American Kidney Fund	"\$62,257,856"	0.09	0.05
Leukemia & Lymphoma Society	"\$591,179,000"	0.66	0.47

GOVERNANCE & MANAGEMENT

Governance and Management ratings are focused on evaluating representation – both of demographics and the client base – on the board and upper management, differentiating aspects of the board, and management pay as it compares to for-profit companies with similar revenues.

GOVERNANCE SCORE

8.17

SUPERIOR

MANAGEMENT COMPENSATION

Under Compensated

Management is compensated at 77.18% of that of for-profit comparables

CLIENT INVOLVEMENT

LLS has clients directly represented in organizational leadership.

BOARD STANDARDS

LLS adheres to all governance best practice standards.

PROFESSIONAL EXPERIENCE

Organizational leadership and board member professional backgrounds represent all key functions.

BOARD MEMBERS

19

DIVERSITY

LLS has some representation amongst organizational leadership.